

Background

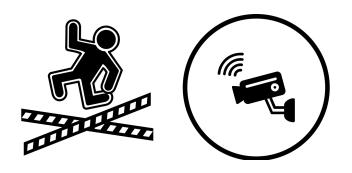
Jurors hear conflicting evidence



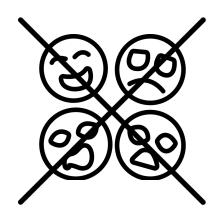
Emotional reactions



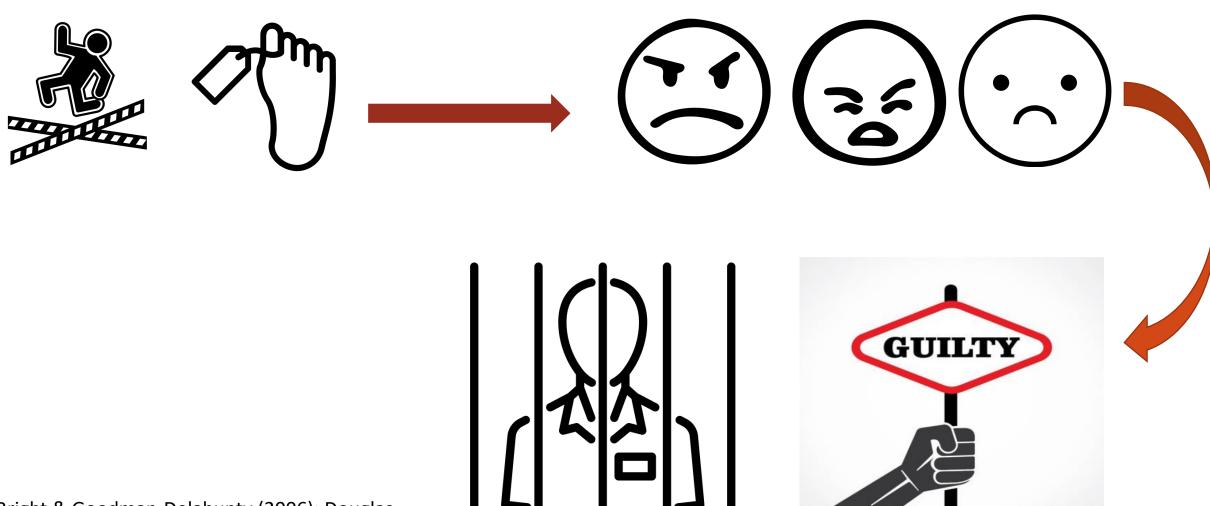








Background



Bright & Goodman-Delahunty (2006); Douglas, Lyon, Ogloff (1997); Salerno (2017)

Previous Research











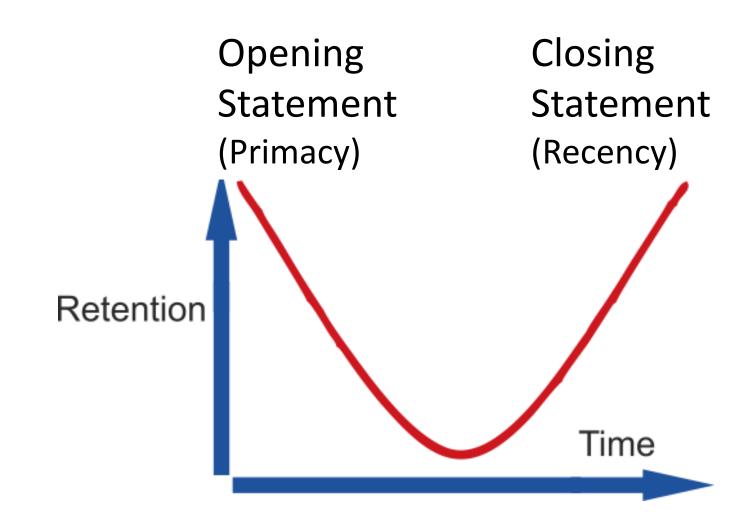






Timing

- When gruesome photographs are presented
- Conflicting research
- Primacy vs Recency
 - Information earlier vs later



Primacy =

- Greater influence, more persuasive
 - "Law of Primacy in Persuasion" hypothesis
- More credible

Story Model



Early testimony



Instructions to vote guilty



Recency =





1. Prosecution

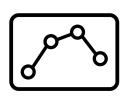
1. Defense

2. Defense

2. Prosecution

Exposure Effects: Cumulative vs Desensitizing

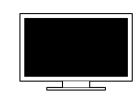
Desensitization



Violent video games and film







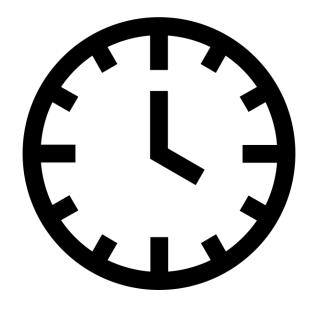
Brief exposure



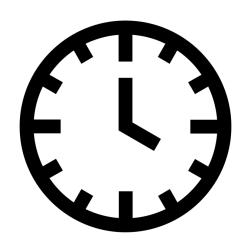
Competing Hypotheses

Timing: Primacy vs Recency











Method

- Participants
 - 446 adults from Amazon's Mechanical Turk
 - 60% Female, 79% White
 - Passed 4 attention checks and 2 manipulation checks
- Trial Video
 - 50% guilty/ 50% not guilty
 - 27 minutes long
 - Opening statements, four witnesses, closing statements
 - Superimposed autopsy photograph
 - Verbal descriptions of injuries

Locksmith Testimony Pathologist Testimony

Closing Statements

Control



Primacy







30 seconds

Recency







30 seconds

Repeated Exposure









6 minutes

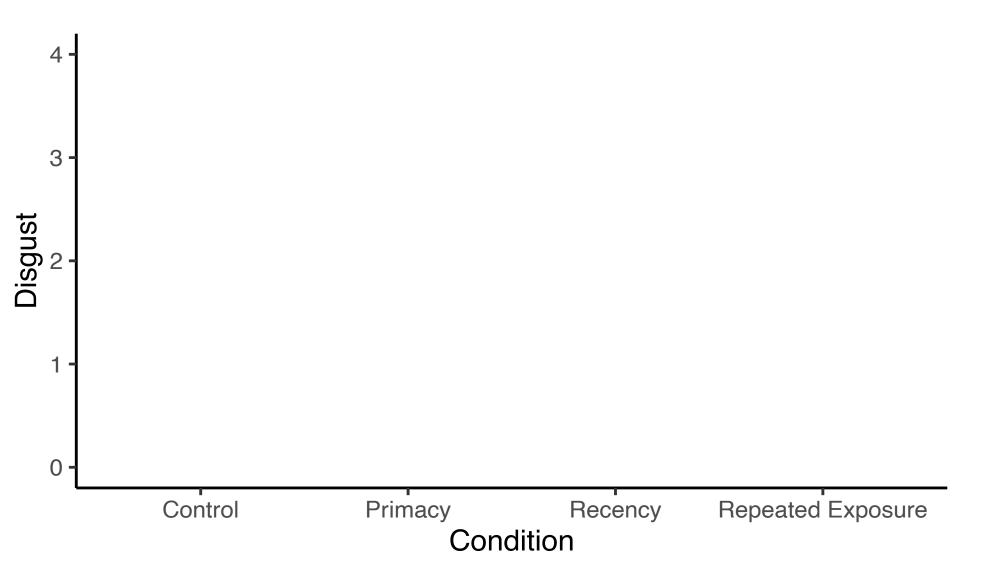
Measures

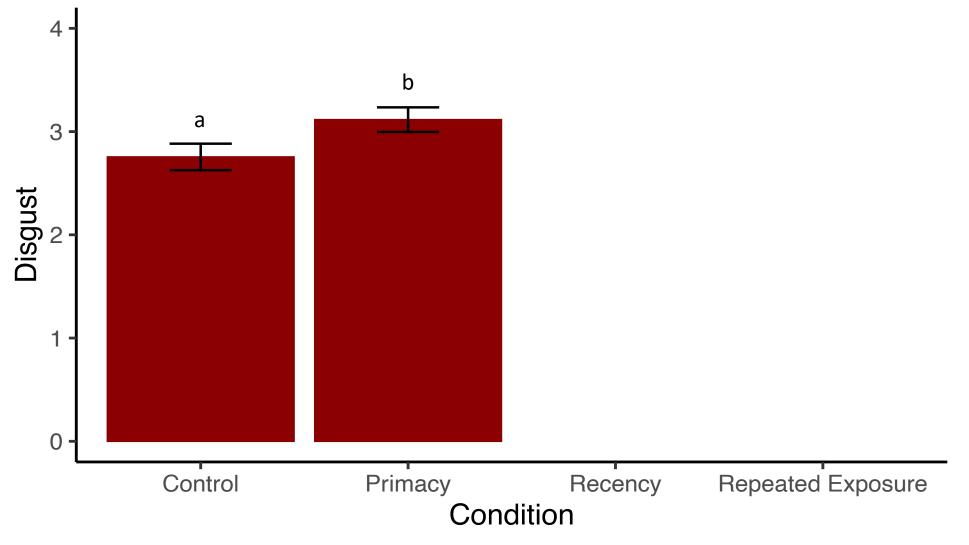
Guilt

Emotion scales

- Disgust (α = .93)
- Anger (α = .93)
- Sadness (α = .79)
- Fear (α = .80)
- Sympathy (α = .78)
- Empathy (α = .87)

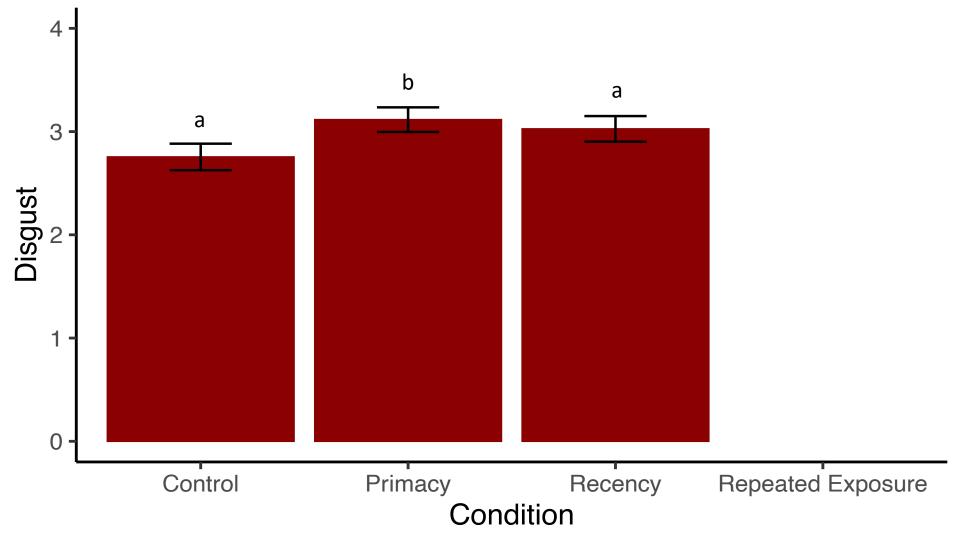
Punishment recommendation (years)





F(3, 442) = 6.65, p = .001, $\eta^2 = .043$

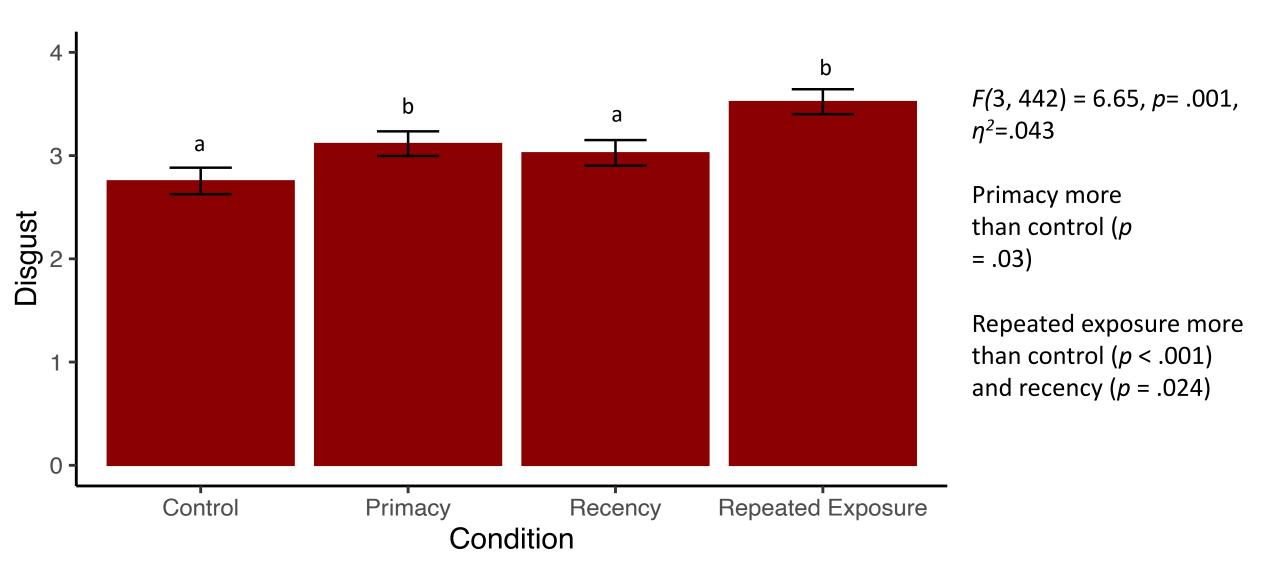
Primacy more than control (*p* = .03)



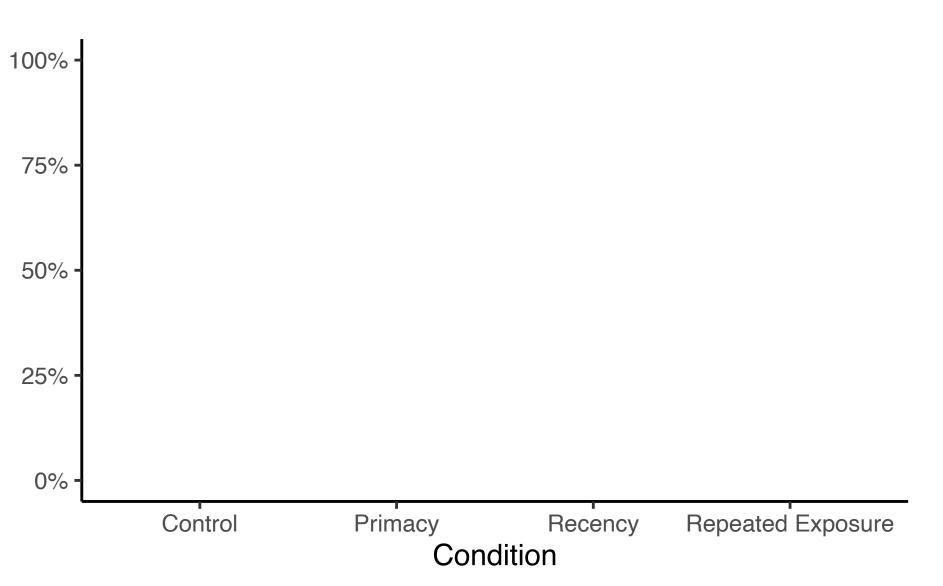
$$F(3, 442) = 6.65, p = .001,$$

 $\eta^2 = .043$

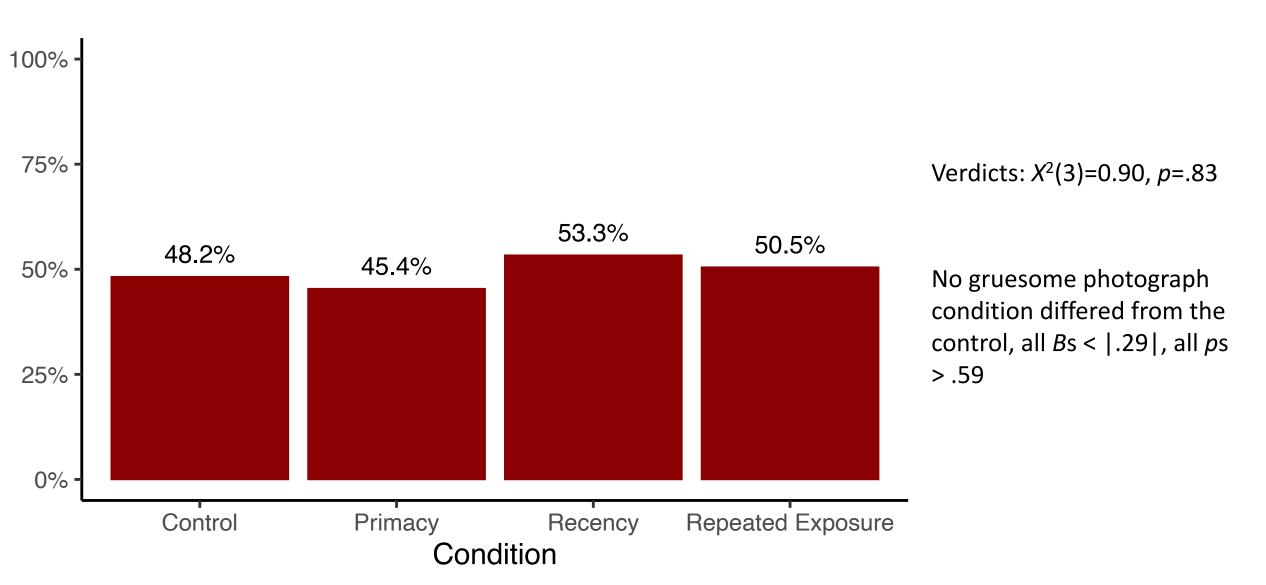
Primacy more than control (*p* = .03)

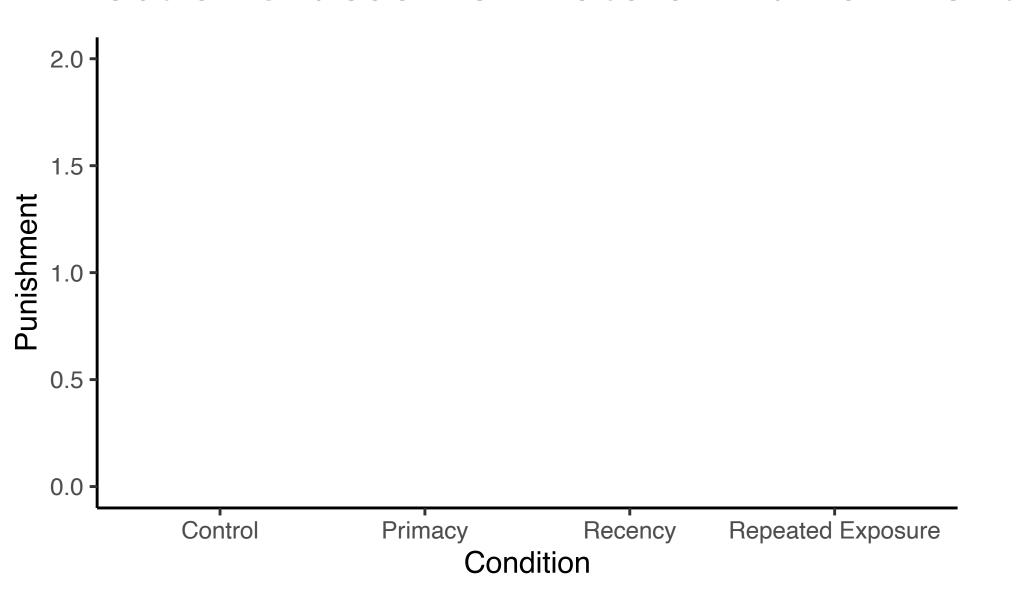


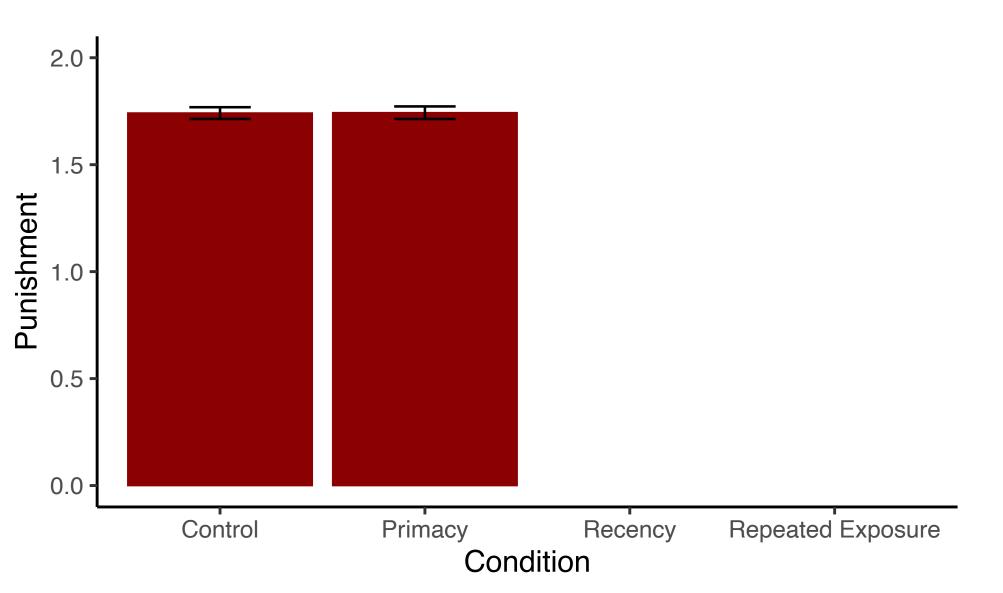
Effect of Gruesome Photo on Verdict

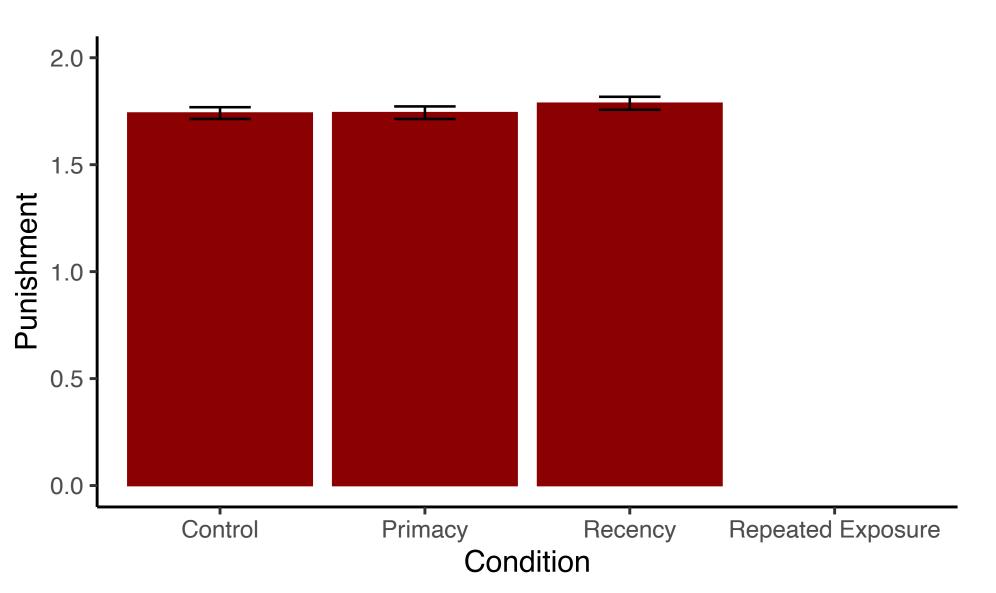


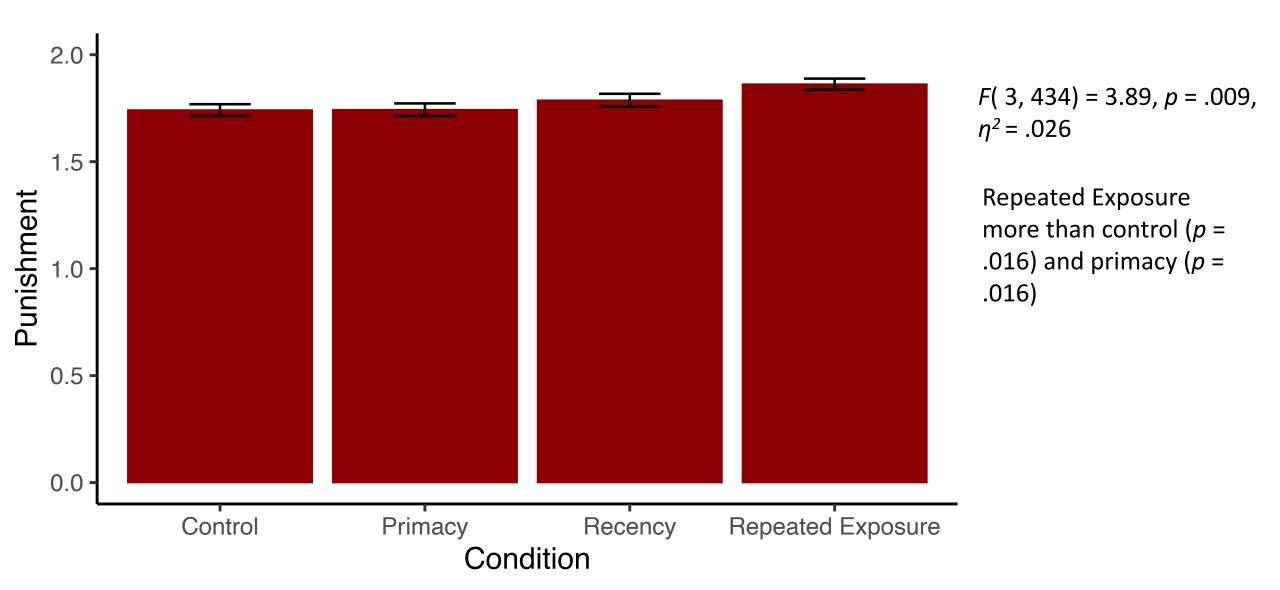
Effect of Gruesome Photo on Verdict



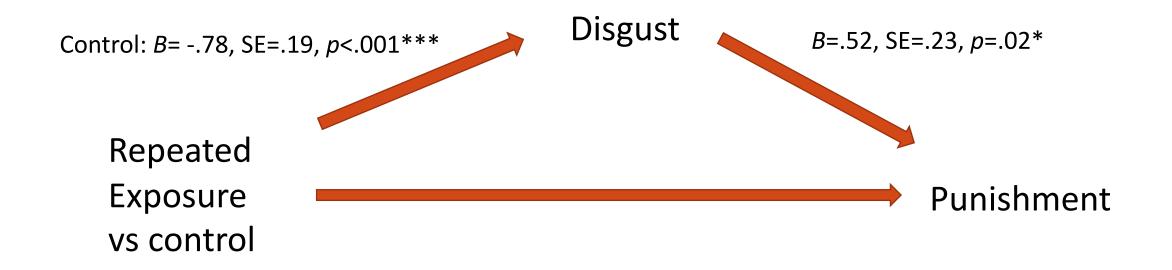






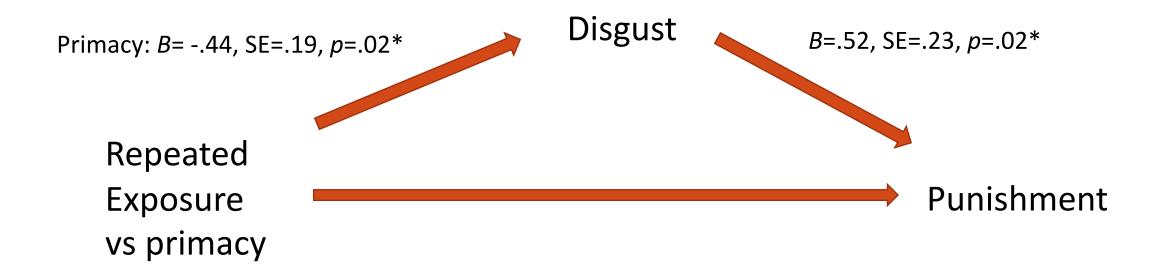


Effect of Gruesome Photo on Punishment through Disgust



Repeated Exposure to control, $M_{\text{IndirectEffect}} = -.40$, CI[-.86, -.05]

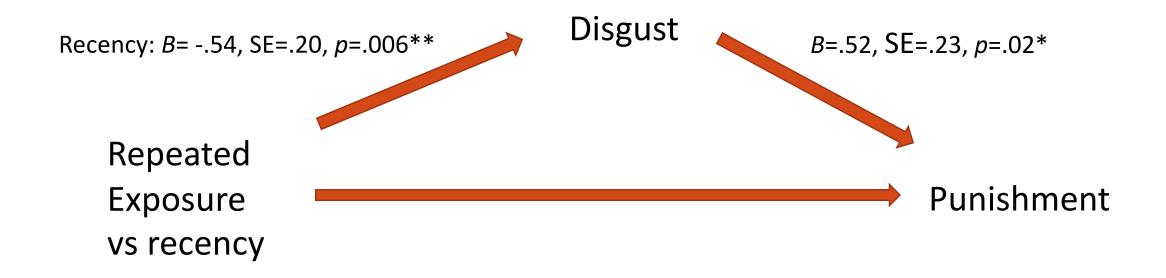
Effect of Gruesome Photo on Punishment through Disgust



Repeated Exposure to primacy, $M_{\text{IndirectEffect}} = -.23$, CI[-.58, -.004]

*p<.05, **p<.01, ***p<.001

Effect of Gruesome Photo on Punishment through Disgust



Repeated Exposure to recency, $M_{\text{IndirectEffect}} = -.28$, CI[-.65, -.02]

*p<.05, **p<.01, ***p<.001

Discussion



Timing: Primacy vs Recency



Exposure Effects: Cumulative vs Desensitizing

No significant differences on:







Repeated vs all, increased:







Limitations & Future Study

Previous



Study 1



Study 2

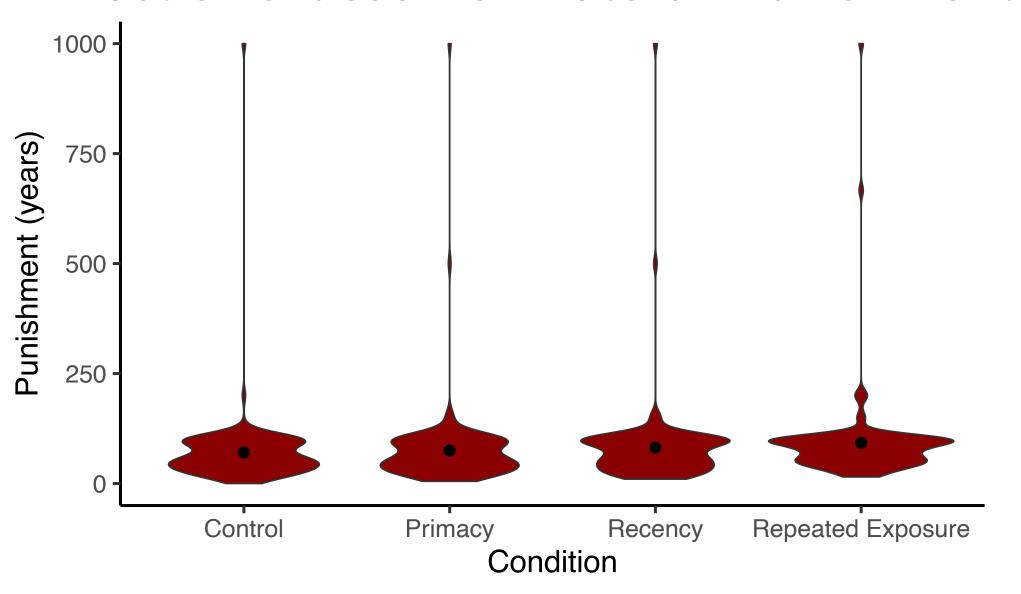




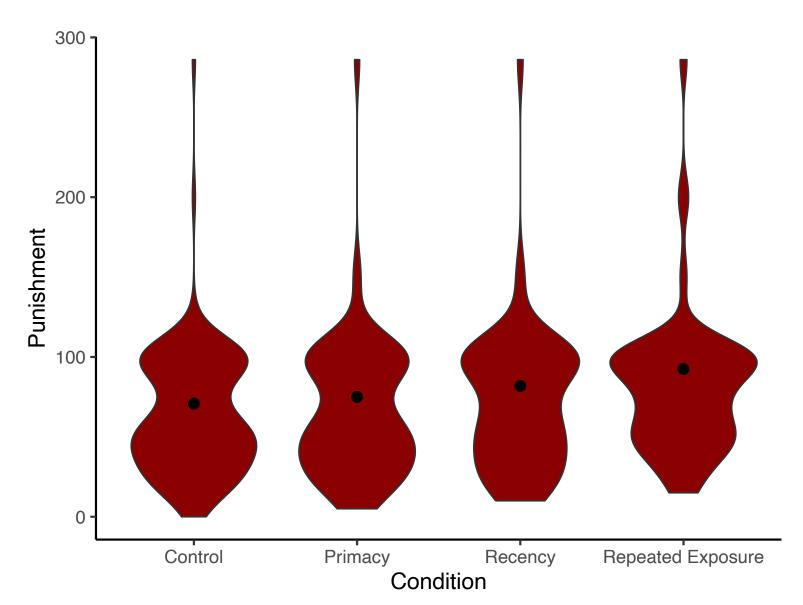


Thank you

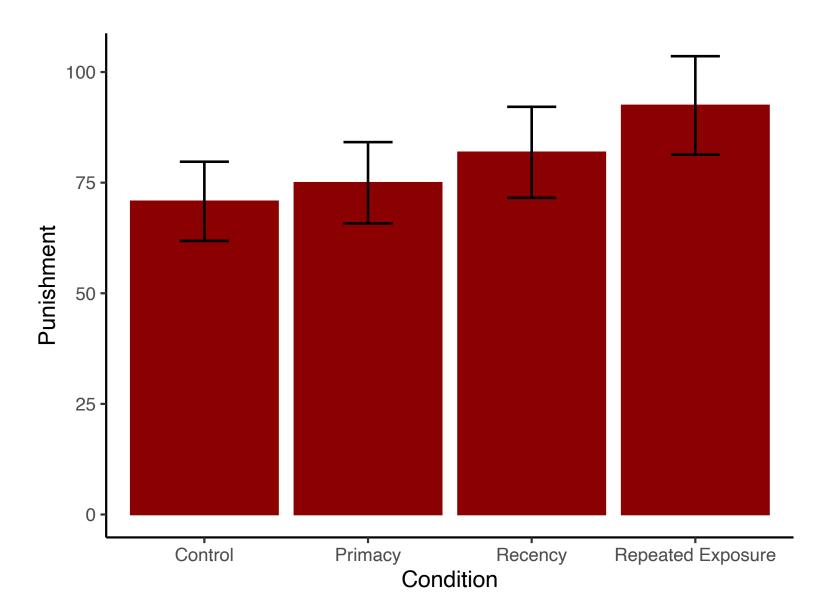
Questions?



Punishment on Condition – Outliers Replaced



Punishment on Condition – Outliers Replaced



$$F(3, 435) = 3.34, p = .019, \eta^2 = .026$$

Repeated Exposure more than control (p = .019)